



## Mitchell Stubbs

Mitchell Stubbs |  
Country Manager - New Zealand  
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### Education

- Bachelor of Business (Property)

### Memberships / Registrations

- Registered Valuer New Zealand
- Member of the Property Institute of New Zealand
- Member of the New Zealand Institute of Valuers
- Registered Valuer in NSW No.18426 (Without limitation)

### Awards

- Preston Rowe Paterson Future Leaders Program 2015
- AON Valuation Services Prize (Performance in Property Valuation, (2007) from the University of Western Sydney
- Mirvac Investment Prize (Performance in Listed Property Trusts, 2007) from the University of Western Sydney

Mitchell commenced working with Preston Rowe Paterson over 7 years ago and is currently employed as the Country Manager of New Zealand. Mitchell's areas of expertise include:

- Investment and development valuer/ consultancy;
- Acquisition due diligence and capital markets advisory in relation to commercial, industrial and retail property;
- Valuations of commercial, retail, industrial, medical and other non-residential property for investment and development purposes;
- Valuations of residential and rural property;
- Rental assessments and advisory;
- Supermarket, retail, office, medical and other non-residential property rental assessments;
- Corporate real estate advisory;
- Working with Excel and Cougar based valuation models, traditional and cashflow development feasibility models.

## Employment Chronology

### **Preston Rowe Paterson New Zealand**

#### **Country Manager**

##### **2015 to Present**

Mitchell began working with Preston Rowe Paterson New Zealand in 2015; as the Country Manager, Mitchell is responsible for coordinating the National office network of Preston Rowe Paterson in New Zealand and oversees the National business systems, valuation reports and spreadsheet templates; liaising with and managing the National clients and portfolio valuations.

### **Preston Rowe Paterson Sydney**

#### **Activities – Valuer/Analyst**

##### **2010 to 2015**

While working with Preston Rowe Paterson Sydney; as a Valuer and Analyst, Mitchell covered a broad range of non-residential real estate with a particular emphasis on investment and development valuation. In addition, Mitchell conducted acquisition due diligence and capital markets advisory in relation to commercial, industrial and retail property. The clients Mitchell dealt with included institutions, corporations, governments/semi-government entities, syndicates and private investors. Major clients Mitchell interacted with include ING, National Australia Bank, Commonwealth Bank of Australia, Sydney Harbour Foreshore Authority and Railcorp.

### **Knight Frank Valuations Activities**

#### **Valuer/Analyst**

##### **2007 to 2010**

While working at Knight Frank Valuations, Mitchell provided services to a range of clients including institutions, corporations, property trusts, syndicates and private investors. Mitchell gained experience across a broad range of non-residential real estate with a particular emphasis on Sydney CBD and metropolitan Sydney commercial, retail and industrial property valuation. Mitchell's role included:

- Involvement in the valuation of major institutional grade properties including retail, commercial and industrial
- For asset and financial reporting purposes and first mortgage security purposes
- Liaising with clients and other industry professionals such as asset managers, property managers and analysts

## Major Assignments

Some major assignments Mitchell has worked on include:

Property Address	Type of Property	Client	Purpose
The Rocks, Sydney	Office, Retail, Hotel	Sydney Harbour Foreshore Authority	Valuations for market rental reviews of office suites and levels, retail shops and restaurants and hotels at lease expiry, option, renewal and of new leases.
Various properties throughout metropolitan Sydney	Office, Industrial	Ausgrid	Valuations for financial reporting purposes of land and improvements.
21-23 Solent Circuit, Baulkham Hills	Office	The Hills Shire Council	Due diligence consultancy for acquisition purposes.
Various properties throughout New South Wales	Retail	CBA	Valuations for financial reporting purposes.
42 Airds Road, Minto	Industrial	Private Investors	Valuation for potential acquisition.
55 Miller Street, Pyrmont	Office	Owner	Valuations of multiple commercial strata units on an individual basis and in-one-line basis.